



A-1 Subcontractor

G/L Acct by Period with % of Income with Subaccts

06/12/06

G/L Acct by Period with % of Income with Subaccts

Account Type 11 to 17

	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
11 OPERATING INCOME																								
4000 Income	929,788	100.00	663,260	100.00	919,466	100.00	881,445	100.00	941,545	100.00	985,832	100.00	743,674	100.00	1,175,743	100.00	1,095,923	100.00	992,379	100.00	1,511,358	100.00	234,205	100.00
1 Commercial	98,561		82,072		119,885		140,850		64,452		119,965		136,373		128,228		220,242		161,515		194,372		36,353	
2 Residential	123,711		137,804		257,385		146,267		209,103		151,247		119,032		244,437		139,127		131,962		232,642		24,605	
3 Models	244,520		43,859		36,728		128,728		74,879		80,890		203,775		216,412		183,456		139,588		395,458		56,276	
4 Production	380,933		318,282		368,105		344,879		458,885		552,550		262,769		546,555		485,660		525,463		655,288		116,972	
5 Maintenance	36,101		44,530		42,498		35,719		36,464		34,351		25,040		40,111		67,438		33,851		33,598			
6 Backyard	45,962		36,713		94,864		85,001		97,763		46,829		-3,314											
4010 Builder PO/WO	40,660	4.37	13,843	2.09	22,985	2.50	18,868	2.14	16,013	1.70	19,789	2.01	13,456	1.81	14,445	1.23	3,369	0.31	1,213	0.12	25,064	1.66	354	0.15
1 Commercial	100								195															
2 Residential	14,130		-444		1,882		3,681		4,885		415		2,619		1,532					3,992				
3 Models	10,423		2,302						2,181											101			-142	
4 Production	9,425		11,985		21,103		15,187		8,751		19,184		10,838		12,913		3,369		1,213		20,971		496	
5 Maintenance	6,582																							
6 Backyard										191														
4030 Change Orders/Extr	8,041	0.86	2,436	0.37	8,858	0.96	18,746	2.13	11,214	1.19	4,235	0.43	-3,113	-0.42	13,638	1.16	14,903	1.36	5,960	0.60	4,166	0.28	7,311	3.12
2 Residential	2,365		705		3,884		260		2,621				5,174		4,447		1,814		1,881		729		96	
3 Models							150								2,961		4,818							
4 Production	5,616		1,731		4,734		5,761		8,593		3,390		4,243		6,230		8,271		4,078		3,437		7,216	
5 Maintenance	60																							
6 Backyard					240		45				845													
4450 Discounts Given	-29,695	-3.19	-9,945	-1.50	-9,745	-1.06	-14,874	-1.69	-17,653	-1.87	-9,791	-0.99	-24,476	-3.29	-22,734	-1.93	-1,350	-0.12			-3,883	-0.26		
Account Type Totals	948,795		669,593		941,564		904,185		951,119		1,000,065		729,542		1,181,092		1,112,845		999,552		1,536,706		241,871	
12 OTHER INCOME																								
4500 Gain On Sale Of As																					3,950	0.26		
4 Production																					3,950			

G/L Acct by Period with % of Income with Subaccts

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
4900 Other Income	15,268	1.64	608	0.09	80	0.01	349	0.04	2,190	0.23	574	0.06			7	0.00	1,060	0.10	5,092	0.51				
Account Type Totals	15,268		608		80		349		2,190		574				7		1,060		5,092				3,950	
13 DIRECT EXPENSE																								
5000 Landscape Material	140,897	15.15	116,146	17.51	129,349	14.07	159,447	18.09	124,646	13.24	143,753	14.58	183,566	24.68	94,811	8.06	150,626	13.74	208,619	21.02	272,006	18.00	9,582	4.09
1 Commercial	39,348		17,990		16,921		35,077		10,032		33,827		37,828		17,357		15,627		51,831		74,091		2,368	
2 Residential	11,201		9,821		24,584		21,532		16,485		19,538		24,737		15,591		27,249		17,150		25,133		2,207	
3 Models	32,167		46,919		2,001		11,594		12,834		8,769		37,333		15,599		24,600		46,639		64,119		691	
4 Production	56,030		36,475		76,730		73,551		69,493		77,186		83,281		42,051		78,034		91,223		106,171		3,804	
5 Maintenance	848		2,919		111		2,382		6,242		1,032		387		4,213		5,116		1,777		2,492		513	
6 Backyard	1,303		1,622		9,002		15,311		9,559		3,402													
7 General			401																					
5005 Irrigation Materia	104,771	11.27	49,694	7.49	86,727	9.43	106,563	12.09	76,650	8.14	97,336	9.87	72,986	9.81	172,898	14.71	145,020	13.23	99,346	10.01	178,471	11.81	55,346	23.63
1 Commercial	2,715		27,832		22,350		5,489		1,636		9,564		19,952		17,387		26,936		22,054		20,805		3,115	
2 Residential	8,732		8,483		10,957		9,271		4,270		9,801		10,290		8,204		8,343		13,179		15,167		4,141	
3 Models	6,451		-51		375		13,294		-814		4,176		6,513		7,449		8,060		18,208		9,282			
4 Production	85,529		13,430		49,702		66,109		69,622		70,860		35,888		138,972		101,668		45,126		131,905		48,089	
5 Maintenance	1,344						796		957				343		885		13		779		1,312			
6 Backyard					3,342		11,604		979		2,934													
7 General																								
5010 Hardscape Material	117,217	12.61	82,669	12.46	120,690	13.13	125,548	14.24	127,414	13.53	118,757	12.05	177,652	23.89	131,898	11.22	144,858	13.22	131,012	13.20	253,611	16.78	27,867	11.90
1 Commercial	3,052		4,414		1,311		15,015		22,902		10,294		40,965		-230		12,382		18,504		61,539		4,232	
2 Residential	16,408		13,331		17,087		29,434		14,384		20,955		28,769		32,306		14,629		7,222		25,492		3,298	
3 Models	21,612		10,323		3,246		9,974		5,382		13,703		14,130		21,345		20,964		24,106		23,833		2,989	
4 Production	73,242		52,697		93,672		58,497		78,461		70,886		93,788		78,478		96,356		81,180		142,717		17,306	
5 Maintenance	270						152		256												31		42	
6 Backyard	2,632		1,904		5,375		12,426		6,133		2,664						125							
7 General							203										403							
5015 General Conditions	12,443	1.34	11,315	1.71	16,836	1.83	15,368	1.74	15,946	1.69	23,708	2.40	11,487	1.54	11,495	0.98	18,870	1.72	9,247	0.93	13,509	0.89	964	0.41
1 Commercial	2,088		6,009		2,837		969		8,902		12,151		1,794		1,034		1,186		2,030		2,620		82	
2 Residential	4,394		1,555		3,926		6,113		2,636		4,280		6,106		4,018		7,952		2,255		2,716		480	
3 Models	4,274		1,701		1,330		2,436		2,056		4,936		2,003		2,292		4,605		3,079		3,254		80	
4 Production	1,067		1,361		892		4,338		1,385		2,043		1,445		3,722		2,445		1,554		4,633		-278	
5 Maintenance	214		32		1,288		439		62		153		140		428		2,682		330		286		600	
6 Backyard	406		659		6,564		813		905		145													

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
7 General							260																	
5020 Site Furnishings	69,380	7.46	17,214	2.60	33,876	3.68	38,385	4.35	21,605	2.29	36,182	3.67	30,921	4.16	101,929	8.67	73,684	6.72	44,552	4.49	58,879	3.90	24,364	10.40
1 Commercial	398		1,738		2,671		1,476		785		630				20,274		18,925		1,723		563		-1,111	
2 Residential	31,040		10,084		18,146		19,017		8,177		20,460		15,667		54,599		30,949		9,802		36,528		9,672	
3 Models	34,299		3,108		5,233		9,283		6,225		9,586		14,687		27,684		22,767		32,152		21,659		15,510	
4 Production	1,330		1,837		1,149		50		1,359		1,381				150		425		522				358	
5 Maintenance	77				206		434				147		567		-148		619		353		129		-66	
6 Backyard	2,235		447		6,471		8,124		5,058		3,978				-630									
5030 Subcontracted	1,736	0.19	952	0.14	608	0.07	534	0.06	2,648	0.28	1,022	0.10	2,575	0.35	1,575	0.13	2,225	0.20	8,855	0.89	2,950	0.20		
2 Residential											572								4,230					
3 Models	1,736		952		608		476		2,648		450		2,575		1,575		1,600		4,625		2,950			
4 Production																	625							
6 Backyard							58																	
5060 Equipment Rental	100	0.01	2,015	0.30			855	0.10			1,836	0.19	1,450	0.20	3,515	0.30	5,581	0.51	3,899	0.39	7,179	0.48	905	0.39
1 Commercial			1,243				99				546		162		2,906		3,764		3,899		7,179		905	
2 Residential	100		43				99				191				610									
3 Models			728				460				1,100		1,288				1,817							
4 Production							99																	
6 Backyard							99																	
5400 Field Payroll					-119,172	-12.96	4,320	0.49			896	0.09	82,588	11.11	221,229	18.82	232,189	21.19	144,771	14.59	255,100	16.88	100,155	42.76
1 Commercial			2,158		-13,707		4,200				328		13,298		30,879		37,579		25,431		46,098		14,119	
2 Residential					-20,983		120						12,723		31,313		24,298		20,205		38,657		10,094	
3 Models			-2,158		-4,972								10,865		33,133		41,350		25,441		37,600		16,591	
4 Production					-59,543						128		35,407		110,445		114,780		62,749		112,910		50,468	
5 Maintenance					-8,377						440		8,987		18,747		13,995		10,945		18,524		6,755	
6 Backyard					-11,568																			
7 General					-22								1,308		-3,287		188				1,311		2,129	
5410 D/L Payroll Taxes	520	0.06	853	0.13	372	0.04	317	0.04	4,317	0.46	15,333	1.56	9,547	1.28	17,656	1.50	18,870	1.72	11,311	1.14	19,962	1.32	7,839	3.35
1 Commercial	3		81		339		309		411		1,523		1,507		2,361		2,985		1,970		3,601		1,105	
2 Residential	44		305				8		398		2,530		1,545		2,342		1,989		1,512		2,893		756	
3 Models	74								250		1,093		1,450		2,624		3,391		2,037		3,004		1,323	
4 Production	386		440		32				2,390		7,855		3,949		8,659		9,333		4,903		8,859		3,949	
5 Maintenance									435		1,571		972		1,484		1,158		889		1,501		541	
6 Backyard	13		29						330		659		20											

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
7 General									103		103		102		186		15				103			165
5415 D/L Health care					139	0.02	111	0.01	139	0.01	162	0.02	78	0.01	222	0.02	244	0.02	167	0.02	161	0.01	56	0.02
5420 D/L Workers Compen	145	0.02	256	0.04	63	0.01	56	0.01	1,216	0.13	4,403	0.45	2,852	0.38	5,271	0.45	-10,673	-0.97	3,453	0.35	6,096	0.40	2,386	1.02
1 Commercial	1		27		58		54		112		460		464		743		-1,016		621		1,143		356	
2 Residential	15		91				2		119		742		471		712		-3,633		474		898		218	
3 Models	25								76		315		429		785		-792		610		895		373	
4 Production	102		131		5				659		2,218		1,157		2,541		-4,923		1,490		2,693		1,230	
5 Maintenance									131		440		292		437		-314		258		436		158	
6 Backyard	3		7						95		198		6											
7 General									23		30		32		53		5				31		51	
5430 Field Incentive Pa	30,551	3.29	9,105	1.37	25,748	2.80	19,924	2.26	19,867	2.11	40,651	4.12	36,571	4.92	68,252	5.81	45,185	4.12	44,362	4.47	73,492	4.86	7,695	3.29
1 Commercial			316		882		341				1,043		883		1,756		1,811		10,217		860			
2 Residential	2,605		2,239		2,880		4,830		1,549		3,978		6,327		8,014		4,046		5,347		11,770		122	
3 Models	2,767		2,787		728		1,019		489		606		1,593		9,023		8,541		6,998		14,409		1,064	
4 Production	12,325		14,308		19,282		11,897		16,681		34,641		27,084		45,044		28,671		20,805		45,346		6,509	
5 Maintenance	813		1,134		758		1,448		633		47		684		4,416		2,117		996		1,108			
6 Backyard			362		1,219		390		515		336													
5440 Contract Labor	165,282	17.78	104,193	15.71	310,329	33.75	140,897	15.98	190,594	20.24	194,455	19.72	-77,164	-10.38	-3,438	-0.29					383	0.03		
1 Commercial	9,453		12,293		37,736		20,268		20,676		19,520		-7,794											
2 Residential	32,353		23,745		55,059		19,136		24,139		32,204		-22,731								383			
3 Models	34,908		17,743		13,443		15,070		8,489		13,963		-5,401											
4 Production	67,723		37,245		142,517		63,754		97,983		98,929		-40,032											
5 Maintenance	19,175		11,433		26,893		13,160		18,822		19,741		-1,465											
6 Backyard	1,329		1,385		34,604		9,267		16,025		8,801		259											
7 General	342		349		78		242		4,460		1,297				-3,438									
Account Type Totals	643,042		394,413		605,565		612,324		585,041		678,494		535,108		827,313		826,680		709,592		1,141,799		237,160	
14 EQUIP/SHOP EXPENSE																								
5670 Vehicle License/Ta	518	0.06	435	0.07	3,001	0.33	432	0.05	2,499	0.27			1,548	0.21	3,120	0.27	2,020	0.18	1,234	0.12	88	0.01	286	0.12
1 Commercial							432										692							
2 Residential					1,775				1,137				419				485							
3 Models			435						438				290											
4 Production	518				1,226				663				419		2,485		843		910		88		286	
5 Maintenance													419		635				324					

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12					
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%				
6 Backyard									262																			
5680 Truck Lease Expens	22,365	2.41	22,684	3.42	22,365	2.43	22,564	2.56	22,365	2.38	252	0.03	44,730	6.01	26,924	2.29	23,086	2.11	24,581	2.48					-60	-0.03		
1 Commercial	2,404		2,330		2,624		2,369		2,329				5,130		2,267		2,268		2,365						-6			
2 Residential	4,986		4,272		4,669		4,709		5,264				10,979		5,140		5,490		4,765						-13			
3 Models	2,333		2,260		2,560		2,300		2,260				3,088		1,595		2,190		2,377						-12			
4 Production	10,219		10,952		10,519		11,153		10,519		252		22,751		16,827		12,044		13,948						-29			
5 Maintenance	1,152		1,457		1,260		1,064		1,064				2,782		1,095		1,095		1,127									
6 Backyard	1,271		1,413		732		968		929																			
5690 Equip Lease Expens			147	0.02	208	0.02	147	0.02	178	0.02	208	0.02	147	0.02	178	0.02	3,827	0.35	147	0.01					1,141	0.49		
1 Commercial									45																			
2 Residential			107		45		45						45		45		45		45						45			
3 Models			40		163		102		93		178		102		133		19		102						1,096			
4 Production									40		30						3,763											
5720 Truck Depreciation	92	0.01																										
1 Commercial	31																											
2 Residential	31																											
4 Production	31																											
5740 Truck/Equipment Fu	58	0.01	15,607	2.35	16,261	1.77	23,006	2.61	22,045	2.34	21,346	2.17	22,353	3.01	24,225	2.06	32,528	2.97	32,616	3.29	32,626	2.16	467	0.20				
1 Commercial			1,519		1,558		3,025		3,026		2,659		2,615		2,849		3,277		3,604		3,860							
2 Residential			3,473		3,762		4,552		4,086		2,882		5,827		6,455		6,502		6,728		6,749							
3 Models			1,564		1,814		2,427		2,452		1,416		2,435		1,625		3,039		4,203		4,041							
4 Production	58		6,520		6,581		9,224		10,325		11,807		9,739		12,010		17,536		16,699		16,929		467					
5 Maintenance			1,727		1,594		1,751		1,502		1,842		1,738		1,286		2,174		1,382		1,047							
6 Backyard			806		953		1,724		654		739																	
7 General							302																					
5750 Small Tools & Equi	6,862	0.74	5,796	0.87	7,948	0.86	2,239	0.25	-91	-0.01	18,189	1.85	2,356	0.32	12,358	1.05	4,175	0.38	2,180	0.22	8,373	0.55	22,256	9.50				
1 Commercial	208		814		1,915		186		-1,294		2,313		548		863		147		354		914		2,961					
2 Residential	3,019		1,910		-1,413		673		174		2,882		796		1,531		60		138		1,721		5,363					
3 Models	1,076				1,988		456		3		8,569		471		192		2,413		259		658		3,434					
4 Production	827		1,819		2,214		572		1,099		2,572		1,060		3,114		1,046		603		4,123		9,651					
5 Maintenance	1,646				901		165		-76				-520		1,400		509		825		957		847					
6 Backyard	86		1,252		2,342		186		3		1,853																	
7 General															5,258													
5760 Do Not Use	174	0.02																										

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
5780 Truck/Trailer Repa	12,787	1.38	21,045	3.17	16,942	1.84	21,573	2.45	25,750	2.73	35,202	3.57	18,269	2.46	38,326	3.26	17,050	1.56	29,400	2.96	19,075	1.26	1,834	0.78
1 Commercial	2,912		1,281		1,533		1,505		3,834		4,406		1,453		780		1,038		2,450		1,418			76
2 Residential	3,134		9,453		6,913		3,111		4,728		6,654		4,098		4,994		3,282		8,863		3,835			351
3 Models	755		1,139		2,802		2,690		3,607		5,510		637		2,813		1,473		2,694		1,924			216
4 Production	4,082		7,750		4,535		13,050		10,642		15,860		11,493		29,765		10,411		14,397		11,287			1,147
5 Maintenance	997		906		435		195		210		345		590		579		846		996		611			45
6 Backyard	865		395		724		1,022		2,730		2,428				-729									
7 General	43		121												124									
5790 Equip. Repair	5,690	0.61	5,895	0.89	8,950	0.97	10,608	1.20	7,378	0.78	6,271	0.64	12,122	1.63	5,641	0.48	8,184	0.75	5,359	0.54	11,572	0.77	415	0.18
1 Commercial	1,941		829		2,402		1,662		1,544		643		2,312		881		1,904		395		1,681			
2 Residential	493		1,770		137		1,959		749		615		1,713		622		572		265		2,430			
3 Models	165		914		4,001		412		608		207		320		192		1,735		882		591			
4 Production	3,039		1,458		2,272		6,054		3,702		3,947		7,544		3,972		3,973		3,707		6,859			415
5 Maintenance	52		700		43		347		476		174		232		-27				110		12			
6 Backyard			224		95		175		300		685													
Account Type Totals	48,546		71,609		75,675		80,569		80,124		81,467		101,525		110,771		90,869		95,517		71,733			26,339
15 OVERHEAD EXPENSE																								
6000 Computer Expense	13,180	1.42	12,669	1.91	7,348	0.80	5,949	0.67	7,669	0.81	4,623	0.47	19,575	2.63	11,834	1.01	-598	-0.05	9,485	0.96	11,149	0.74	1,281	0.55
1 Commercial	2,636		2,535		1,470		1,953		1,534		927		2,350		1,403		-71		1,138		1,338			154
2 Residential	2,636		2,528		1,470		657		1,534		927		5,089		3,039		-156		2,466		2,899			333
3 Models	2,636		2,535		1,470		1,113		1,534		927		2,154		1,286		-65		1,043		1,226			141
4 Production	2,636		2,535		1,470		1,113		1,534		927		9,198		5,639		-284		4,458		5,240			602
5 Maintenance													785		468		-22		379		446			51
6 Backyard	2,636		2,535		1,470		1,113		1,534		915													
6005 Outside Services	-1,081	-0.12	-29	0.00							16	0.00							368	0.04				
1 Commercial	74		-29								16													
2 Residential	54																			368				
3 Models	34																							
7 General	-1,243																							
6010 Office Rent Expens	4,892	0.53	4,892	0.74	1,042	0.11	5,933	0.67	11,954	1.27	9,379	0.95	404	0.05	13,349	1.14	404	0.04	1,299	0.13	17,745	1.17	4,487	1.92
1 Commercial	897		978		208		1,187		2,391		1,876		49		1,602		49		156		2,129			539
2 Residential	897		978		208		1,187		2,391		1,876		105		3,471		105		338		4,614			1,167
3 Models	897		978		208		1,187		2,391		1,876		44		1,468		44		143		1,952			494

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
4 Production	898		978		208		1,187		2,391		1,876		190		6,274		190		610		8,340		2,109	
5 Maintenance													16		534		16		52		710		180	
6 Backyard	897		978		208		1,187		2,391		1,876													
7 General	404																							
6015 Employee Training					800	0.09	-400	-0.05																
4 Production					800		-400																	
6030 Accountant/Legal F	1,433	0.15	3,318	0.50	312	0.03	7,875	0.89	6,204	0.66	613	0.06	1,433	0.19	895	0.08	3,490	0.32	1,020	0.10	816	0.05	3,563	1.52
1 Commercial	287		664		62		1,575		1,240		153		172		107		419		122		98		428	
2 Residential	287		664		62		1,575		1,240		153		372		233		907		265		212		926	
3 Models	287		664		62		1,575		1,240		153		158		98		384		112		90		392	
4 Production	287		664		62		1,575		1,240		153		673		421		1,640		479		383		1,675	
5 Maintenance													57		36		140		41		33		143	
6 Backyard	287		664		62		1,575		1,244															
6040 Office Supplies	2,326	0.25	1,565	0.24	396	0.04	3,733	0.42	1,760	0.19	1,908	0.19	1,512	0.20	1,512	0.13	2,673	0.24	1,394	0.14	1,942	0.13	611	0.26
1 Commercial	506		299		51		733		352		419		180		157		315		167		216		60	
2 Residential	502		309		169		800		352		310		390		340		682		362		467		131	
3 Models	423		299		76		733		352		350		172		139		309		153		198		55	
4 Production	473		349		51		733		352		311		710		767		1,234		655		990		305	
5 Maintenance	13		8										60		92		105		56		72		20	
6 Backyard	410		299		51		733		353		311													
7 General															18		27							39
6050 Office Telephone	1,151	0.12	555	0.08	5,121	0.56	1,824	0.21	7,090	0.75	3,467	0.35	3,060	0.41	4,031	0.34	3,146	0.29	2,370	0.24	3,544	0.23	1,810	0.77
1 Commercial	160		49		888		304		1,343		3,096		504		442		336		246		379		217	
2 Residential	510		355		1,569		608		1,716		358		1,042		1,308		1,076		782		1,205		471	
3 Models	160		49		888		304		1,343		4		491		405		308		225		348		199	
4 Production	160		49		888		304		1,343		4		970		1,729		1,314		1,035		1,485		851	
5 Maintenance	36												53		147		112		82		126		72	
6 Backyard	125		49		888		304		1,343		4													
7 General			3																					
6060 Donations & Contri							200	0.02													200	0.01		
1 Commercial							40														24			
2 Residential							40														52			
3 Models							40														22			
4 Production							40														94			

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	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
5 Maintenance																								
6 Backyard							40																	
6070 Dues & Subscriptio	905	0.10	44	0.01			887	0.10	230	0.02					168	0.01					168	0.01		
1 Commercial	1,207		44				177		46						20						20			
2 Residential							177		46						44						44			
3 Models							177		46						18						18			
4 Production							177		46						79						79			
5 Maintenance															7						7			
6 Backyard							177		46															
7 General	-302																							
6080 Interest Expense	4,250	0.46	6,947	1.05	8,533	0.93	4,827	0.55	5,772	0.61	8,311	0.84	6,657	0.90	9,544	0.81	7,371	0.67	10,538	1.06	2,294	0.15	8,569	3.66
1 Commercial	528		1,361		1,749		934		1,175		1,612		741		1,152		988		1,241		-6,314		627	
2 Residential	528		1,461		1,658		964		1,109		1,632		1,648		2,446		1,880		2,724		2,497		1,372	
3 Models	528		1,393		1,753		980		1,159		1,678		744		1,081		834		1,197		1,050		3,815	
4 Production	528		1,370		1,741		1,009		1,217		1,758		2,899		4,496		3,388		4,962		4,679		2,530	
5 Maintenance											26		246		368		281		413		382		224	
6 Backyard	528		1,361		1,632		940		1,111		1,605													
7 General	1,608												379											
6090 Office Improvement					374	0.04	5,281	0.60							3,033	0.26					1,905	0.13		
1 Commercial					75		1,056								31						229			
2 Residential					75		1,056								67						495			
3 Models					75		1,056								28						210			
4 Production					75		1,056								121						895			
5 Maintenance															10						76			
6 Backyard					75		1,056																	
7 General															2,776									
6100 General Liability	15,054	1.62	20,181	3.04	19,460	2.12	14,073	1.60	14,063	1.49	14,073	1.43	14,412	1.94	3,560	0.30	118	0.01	18,400	1.85	16,297	1.08	16,244	6.94
1 Commercial	4,526		4,036		3,858		2,815		2,813		2,815		1,694		427		14		2,208		2,041		1,949	
2 Residential	-711		4,036		3,858		2,815		2,813		2,815		3,671		926		31		4,784		4,212		4,223	
3 Models	-711		4,036		4,029		2,815		2,813		2,815		1,846		392		13		2,024		1,782		1,787	
4 Production	-681		4,036		3,858		2,815		2,813		2,815		6,636		1,673		55		8,648		7,614		7,635	
5 Maintenance												565		142		5		736			648		650	
6 Backyard	-711		4,036		3,858		2,815		2,813		2,815													
7 General	13,340																							

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	<u>Period 01</u>		<u>Period 02</u>		<u>Period 03</u>		<u>Period 04</u>		<u>Period 05</u>		<u>Period 06</u>		<u>Period 07</u>		<u>Period 08</u>		<u>Period 09</u>		<u>Period 10</u>		<u>Period 11</u>		<u>Period 12</u>	
	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>	<u>\$Amt</u>	<u>%</u>
6110 Meals & Entertainm	385	0.04	59	0.01	84	0.01			31	0.00	2,524	0.26			3,816	0.32	2,192	0.20	43	0.00	3,316	0.22		
1 Commercial	77										480				462		242				388			
2 Residential	77				84						538				971		525				842			
3 Models	77										480				410		236				356			
4 Production	77		59					31			546				1,824		1,107		43		1,601			
5 Maintenance														148		81					129			
6 Backyard	77										480													
6120 Fuel Reimbursement	619	0.07	703	0.11	491	0.05	516	0.06	112	0.01	784	0.08	791	0.11	825	0.07	618	0.06	344	0.03	367	0.02	24	0.01
1 Commercial	364		586		182		25		22		437		413		432		86		171		104			
2 Residential	26		8		14		25		22		5		41		57		25		54		60			
3 Models			8		57		325		22		70		37		47		385		4		25			
4 Production	125		93		213		79		22		126		294		284		76		114		148		24	
5 Maintenance											89		5		6		4		1		29			
6 Backyard	21		8		25		63		22		21													
7 General	83										37						42							
6130 Bad Debt Expense									9,229	0.98	20,512	2.08									146	0.01		
1 Commercial											5,976													
2 Residential											480													
3 Models									2,559															
4 Production											1,671										146			
5 Maintenance									6,670		12,385													
6140 Business License &	461	0.05	1,350	0.20									502	0.07	400	0.03			135	0.01	580	0.04	105	0.04
1 Commercial	-646		65												400				104		70		13	
2 Residential	1,027		90										502						9		151		27	
3 Models	27		1,065																4		64		12	
4 Production	27		65																16		273		49	
5 Maintenance																			1		23		4	
6 Backyard	27		65																					
6150 Postage	366	0.04	264	0.04	241	0.03	531	0.06	379	0.04	202	0.02	467	0.06	240	0.02	487	0.04			107	0.01		
1 Commercial	73		53		48		73		76		31		60		29		58				33			
2 Residential	73		53		48		239		76		31		121		62		125				-95			
3 Models	73		53		48		73		76		31		55		26		53				30			
4 Production	73		53		48		73		76		31		213		113		227				128			
5 Maintenance													17		10		19				11			

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	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
6 Backyard	73		53		48		73		76		41													
7 General											37						5							
6160 Fld Telephone & Co	5,936	0.64	5,708	0.86	6,581	0.72	3,103	0.35	3,531	0.38	4,738	0.48	7,779	1.05	10,994	0.94	2,581	0.24	4,045	0.41	5,732	0.38		
1 Commercial	1,120		1,098		1,311		573		659		1,043		987		1,319		310		485		688			
2 Residential	1,120		1,098		1,311		670		659		1,043		2,018		2,858		671		1,052		1,490			
3 Models	1,120		1,098		1,336		611		659		1,043		914		1,209		284		445		630			
4 Production	1,120		1,153		1,311		641		896		1,043		3,565		5,167		1,213		1,901		2,694			
5 Maintenance	341		163				34						295		440		103		162		229			
6 Backyard	1,117		1,098		1,311		573		659		565													
6170 Office Utilities	559	0.06	-1,180	-0.18	1,179	0.13	1,628	0.18	1,213	0.13	776	0.08	1,315	0.18	73	0.01	3,454	0.32			2,457	0.16		
1 Commercial	112		-210		236		326		110		155		158		9		392				295			
2 Residential	112		-210		236		326		110		155		342		19		850				639			
3 Models	112		-210		236		326		110		155		145		8		360				270			
4 Production	112		-210		236		326		775		155		618		35		1,721				1,155			
5 Maintenance												53		3		131					98			
6 Backyard	112		-210		236		326		110		155													
7 General			-131																					
6180 Marketing Expense	2,609	0.28	16,492	2.49	193	0.02	875	0.10	239	0.03	-875	-0.09	679	0.09	200	0.02	1,266	0.12	6,634	0.67	708	0.05	-547	-0.23
1 Commercial	105		177				-18		-18								105		690		85			
2 Residential	980		177		193		-18		-18								619		1,513		184			
3 Models	105		177				-18		-18								96		625		78			
4 Production	472		392				309		309			304		200			411		2,996		333			
5 Maintenance																	35		810		28		-547	
6 Backyard	105		15,570				-18		-18															
7 General	844						875		-875		375													
6185 Business Promotion	18,032	1.94	22,622	3.41	8,275	0.90	4,833	0.55	12,618	1.34	4,651	0.47	22,989	3.09	13,404	1.14	2,322	0.21	4,315	0.43	28,211	1.87	250	0.11
1 Commercial																	132		518		3,385		30	
2 Residential																	285		1,122		7,335		65	
3 Models																	121		475		3,103		28	
4 Production																	515		2,028		13,259		118	
5 Maintenance																	44		173		1,128		10	
7 General	18,032		22,622		8,275		4,833		12,618		4,651		22,989		13,404		1,226							
6190 Office Furnishings							627	0.07																
2 Residential							627																	

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	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
6200 Service Charge/Lat	1,861	0.20	2,110	0.32	4,442	0.48	3,386	0.38	7,028	0.75	1,890	0.19	1,654	0.22	736	0.06	3,734	0.34	3,374	0.34	6,128	0.41	3,930	1.68
1 Commercial	347		254		931		578		1,383		319		191		30		448		357		704		465	
2 Residential	623		368		853		578		1,383		429		412		107		971		871		1,694		1,036	
3 Models	216		275		820		578		1,383		341		175		27		411		265		646		428	
4 Production	387		618		1,018		677		1,414		350		775		228		1,755		1,720		2,849		1,846	
5 Maintenance												65		24		149		162		235		155		
6 Backyard	214		254		810		578		1,464		96				-38									
7 General	74		340		10		396				356		35		357									
6210 Yard & Building Ma	2,131	0.23	1,060	0.16	617	0.07	797	0.09	857	0.09	2,818	0.29	323	0.04	2,865	0.24	1,147	0.10	1,188	0.12	3,016	0.20	146	0.06
1 Commercial	405		382		123		129		171		443		67		353		138		85		361		18	
2 Residential	410		170		123		279		171		443		82		742		298		313		782		38	
3 Models	405		170		123		129		171		443		66		314		126		69		338		16	
4 Production	405		170		123		129		171		1,351		104		1,341		539		656		1,414		69	
5 Maintenance	101											4		114		46		65		120		6		
6 Backyard	405		170		123		129		171		140													
6220 Property Taxes	644	0.07	471	0.07			3,620	0.41	424	0.04							37	0.00			3,748	0.25	3,919	1.67
1 Commercial							724										4				450		470	
2 Residential							724										10				974		1,019	
3 Models							724										4				412		431	
4 Production			471				724		424								17				1,761		1,842	
5 Maintenance																	1				150		157	
6 Backyard							724																	
7 General	644																							
6400 Overhead Labor																	252	0.02						
4 Production																	252							
6430 O/H Health care					3,303	0.36	2,471	0.28	2,804	0.30	2,501	0.25	1,587	0.21	2,665	0.23	2,448	0.22	1,388	0.14	2,448	0.16	916	0.39
Account Type Totals	75,711		99,800		68,794		72,570		93,207		82,911		85,139		84,142		37,140		66,337		113,022		45,308	

16 ADMINISTRATIVE EXPENSE

7400 Office Payroll	36,320	3.91	38,418	5.79	71,619	7.79	48,846	5.54	56,786	6.03	59,784	6.06	38,033	5.11	61,716	5.25	64,308	5.87	36,510	3.68	59,325	3.93	23,568	10.06
1 Commercial	1,910				1,240		3,493				1,170				602		660		660		660			
2 Residential	1,812		2,580		7,287		4,041		4,126		4,126		5,416		11,378		11,819		3,519		9,622		2,943	
3 Models	1,732		2,502		4,685		2,166		3,190		3,985		2,400		3,350		3,295		1,865		2,945		460	
4 Production	18,465		19,633		30,761		23,812		26,350		27,321		18,534		29,555		31,127		17,155		27,858		12,234	

G/L Acct by Period with % of Income with Subacct

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Continued...

	Period 01		Period 02		Period 03		Period 04		Period 05		Period 06		Period 07		Period 08		Period 09		Period 10		Period 11		Period 12	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
6 Backyard	3,982		4,373		6,630		3,896		7,564		7,039		850											
7 General	8,418		9,329		21,016		11,438		15,556		16,142		10,834		17,434		17,465		13,310		18,240		7,931	
7405 Unclassified Payro	-8,341	<u>-0.90</u>	1,770	<u>0.27</u>	7,143	<u>0.78</u>	4,304	<u>0.49</u>	11,188	<u>1.19</u>	10,484	<u>1.06</u>	12,135	<u>1.63</u>	15,031	<u>1.28</u>	17,275	<u>1.58</u>	7,588	<u>0.76</u>	14,364	<u>0.95</u>	5,513	<u>2.35</u>
7410 Project Mgr/Estima	4,246	<u>0.46</u>	7,464	<u>1.13</u>	11,692	<u>1.27</u>	7,638	<u>0.87</u>	9,726	<u>1.03</u>	9,404	<u>0.95</u>	5,774	<u>0.78</u>	9,966	<u>0.85</u>	10,126	<u>0.92</u>	6,039	<u>0.61</u>	9,958	<u>0.66</u>	3,910	<u>1.67</u>
1 Commercial	2,030		3,025		5,685		3,508		4,476		4,476		2,624		4,716		3,901		2,889		4,839		1,810	
3 Models	2,216		4,439		6,006		4,130		5,250		4,928		3,150		5,250		5,250		3,150		5,119		2,100	
4 Production																975								
7415 Incentive/Vac/Bonu	11,018	<u>1.19</u>																			5,178	<u>0.34</u>		
7420 Officers Payroll	2,154	<u>0.23</u>	3,253	<u>0.49</u>	3,910	<u>0.43</u>	2,250	<u>0.26</u>	3,374	<u>0.36</u>	2,812	<u>0.29</u>	1,687	<u>0.23</u>	2,812	<u>0.24</u>	2,812	<u>0.26</u>	1,687	<u>0.17</u>	2,812	<u>0.19</u>	1,125	<u>0.48</u>
4 Production															562									
7 General	2,154		3,253		3,910		2,250		3,374		2,812		1,687		2,250		2,812		1,687		2,812		1,125	
7425 Supervisor Payroll	14,038	<u>1.51</u>	13,142	<u>1.98</u>	26,997	<u>2.94</u>	22,220	<u>2.52</u>	27,083	<u>2.88</u>	28,221	<u>2.86</u>	15,116	<u>2.03</u>	22,836	<u>1.94</u>	22,386	<u>2.04</u>	19,241	<u>1.94</u>	28,192	<u>1.87</u>	12,436	<u>5.31</u>
1 Commercial	3,498		3,518		6,751		4,748		5,936		5,936		3,561		5,936		5,936		3,561		5,936		2,374	
2 Residential	5,377		4,468		6,391		7,092		11,615		9,948		6,450		8,573		9,450		6,519		10,375		5,555	
3 Models	2,173		3,285		5,165		4,320		4,200		5,400		3,915		5,400		5,400		3,240		7,320		2,160	
4 Production					5,453		2,595		2,700		2,648		1,190		2,928		1,600		5,921		4,562		2,348	
5 Maintenance	2,990		1,871																					
6 Backyard					3,238		3,465		2,633		4,290													
7430 Sales Payroll	7,006	<u>0.75</u>	8,649	<u>1.30</u>	7,074	<u>0.77</u>	3,725	<u>0.42</u>	5,045	<u>0.54</u>	4,804	<u>0.49</u>	5,973	<u>0.80</u>	9,547	<u>0.81</u>	13,671	<u>1.25</u>	11,391	<u>1.15</u>	8,275	<u>0.55</u>	450	<u>0.19</u>
1 Commercial																	544							
2 Residential	3,806		6,249		4,594		2,125		1,530		1,248		4,924		9,122		6,411		11,273		8,275		450	
3 Models									400								2,192							
4 Production			800										649				4,247		118					
5 Maintenance																	277							
6 Backyard	3,200		1,600		2,480		1,600		3,115		3,156		400											
7 General										400					425									
7440 Admin Payroll Tax	2,579	<u>0.28</u>	1,644	<u>0.25</u>	8,627	<u>0.94</u>	6,550	<u>0.74</u>	7,844	<u>0.83</u>	8,272	<u>0.84</u>	5,456	<u>0.73</u>	8,426	<u>0.72</u>	8,794	<u>0.80</u>	5,328	<u>0.54</u>	63,148	<u>4.18</u>	3,472	<u>1.48</u>
1 Commercial	163				1,042		911		773		896		544		900		790		529		890		558	
2 Residential	494		289		1,290		1,014		1,341		1,038		1,038		1,623		1,850		857		1,984		771	
3 Models					1,065		839		962		1,071		770		1,071		1,026		610		1,224		349	
4 Production	1,231		1,020		2,674		2,090		2,523		2,895		2,064		3,412		3,678		2,221		3,060		1,136	
5 Maintenance										19		72		27		52		55					5	
6 Backyard	469		292		928		676		895		997		93											
7 General	222		43		1,628		1,020		1,350		1,357		875		1,394		1,397		1,054		55,991		653	

G/L Acct by Period with % of Income with Subacct

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Continued...

	<u>Period 01</u>		<u>Period 02</u>		<u>Period 03</u>		<u>Period 04</u>		<u>Period 05</u>		<u>Period 06</u>		<u>Period 07</u>		<u>Period 08</u>		<u>Period 09</u>		<u>Period 10</u>		<u>Period 11</u>		<u>Period 12</u>	
	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%	\$Amt	%
7450 Admin Workers Comp	222	0.02	109	0.02	583	0.06	416	0.05	626	0.07	871	0.09	592	0.08	905	0.08	912	0.08	519	0.05	815	0.05	378	0.16
1 Commercial	2				70		70		82		96		74		121		85		70		82		99	
2 Residential	106		42		112		95		181		138		117		139		168		80		169		87	
3 Models					64		64		66		93		69		97		81		49		120		31	
4 Production	100		59		131		71		110		252		201		413		420		196		246		64	
5 Maintenance											3		23		10		20		21				2	
6 Backyard	11		7		55		53		47		70		2											
7 General	3		1		150		63		139		219		105		124		138		103		197		94	
7460 Admin Benefits			8,372	1.26																				
1 Commercial			984																					
2 Residential			964																					
3 Models			724																					
4 Production			2,868																					
5 Maintenance			433																					
6 Backyard			497																					
7 General			1,902																					
7600 Other Administrati	18,262	1.96	8,645	1.30	304	0.03			69	0.01	94	0.01					114	0.01			38	0.02		
Account Type Totals	87,504		91,465		137,949		95,948		121,671		124,722		84,861		131,239		140,283		88,418		192,068		50,891	
<u>17 AFTER TAX INC/EXPENSE</u>																								
7800 Federal Income Tax							5,000	0.57									5,000	0.46						
7850 State Income Tax E			3,000	0.45	3,000	0.33																		
Account Type Totals			3,000		3,000		5,000										5,000							